

A Day in the Life of a PointBridge Employee



Tony Pagnusat, Consultant

Tony Pagnusat is a consultant for PointBridge and has over 10 years of experience in the IT industry with a wide range of knowledge – in terms of both technical and industry expertise. In recent years he has developed his Microsoft Office SharePoint Server 2007 skills and focuses on that today. A day in the life for Tony at PointBridge, like most of our consultants, is certainly not mundane and always brings new challenges and experiences.

Anytime before 9:00 a.m. — We're not entirely sure where Tony is or what he's doing before 9:00 a.m. on any given week day because he's more of a night owl and let's admit it – this is a virtual, global world we work in and if you're working with our team in Pune, India, 9:00 p.m. is actually more of an ideal time to work!

10:30 a.m. — Now that the coffee has kicked in and he has settled into his day Tony could be up to a number of things at this time of the morning. Prepping for an upcoming user group meeting happens to be on the docket for this morning. One of the key aspects to PointBridge's culture is "working on the business as well as in the business." Immersing yourself in user groups and other technical communities helps threefold – gives you public speaking experience, puts the PointBridge name out there in a positive light and builds your own brand as well.

2:00 p.m. — Back from the afternoon coffee run, yes there's a theme here to Tony's life, it's time to crank out a few blogs on SharePoint and dig in deep to his current client project. Tony works with SharePoint technologies to not only solve a technical problem, but to resolve key business issues a client may be grappling with. Understanding both the technology and the business side of any issue is key to the successful work of a PointBridge consultant.

6:30 p.m. — The "official" work day has wrapped up and now it's time for a break before the later part of the day. Tony is headed to the Chicago Architectural Cruise and River Boats for the annual summer PointBridge client appreciation event. The night is an opportunity to mingle with key clients and partners and make sure PointBridge is doing all it can for its clients. A great time to mix pleasure and business.

9:00 p.m. on — This is Tony's best time of day – time to himself to think and come up with exciting new plans and ideas for client engagements. Many consultants also use the time to level set for the next day and update any status reports for ongoing projects.



David Soderna, Engagement Manager

David Soderna is an engagement manager at PointBridge and has over 20 years of experience in consulting, corporate IT and software development. He is a Microsoft .NET Certified Solution Developer and is an expert in the area of software development for multi-tier connected systems. David is also a PointBridge employee that you are definitely apt to interact with at some point during your PointBridge tenure – he manages a large book of business and as an engagement manager acts as the conduit between the client and the consultants. This ensures 100% customer satisfaction.

8:00 a.m. — David is at PointBridge headquarters about 50% of the time and the rest of the time he spends on site at his various client locations. This morning he is on his way to Jones Lang LaSalle where PointBridge recently rolled out an extensive integrated collaboration platform involving the organization’s intranet, Internet and extranet platforms – now all built on SharePoint.

11:00 a.m. — After checking in at his client, JLL, David makes his way through Chicago traffic back to the PointBridge loop offices. On his way he calls in for the engagement manager’s weekly meeting to determine status on all present and proposed client projects. Resource requirements are extremely important for consulting companies and this is a chance for the engagement managers to ensure all client needs are being met and to work with recruiting to determine future resource needs.

2:00 p.m. — A new client has sent a Request for Proposal (RFP) to PointBridge and it’s all hands on deck. An RFP is a way for clients to gather information about various consulting agencies and their services to determine who to hire for their particular business need. This is an opportunity for David to cull from past projects and shed PointBridge in the best light to help us win the business.

6:00 p.m. — David uploads the last of his status reports to his client’s extranet – each client at PointBridge has their own secure portal to login and track the progress of projects – and makes up his to do list for the next day. Sure to change by 8:00 a.m. tomorrow. He heads out the door to his son’s t-ball game and wonders how the RFP will be received.